

FIG. 1

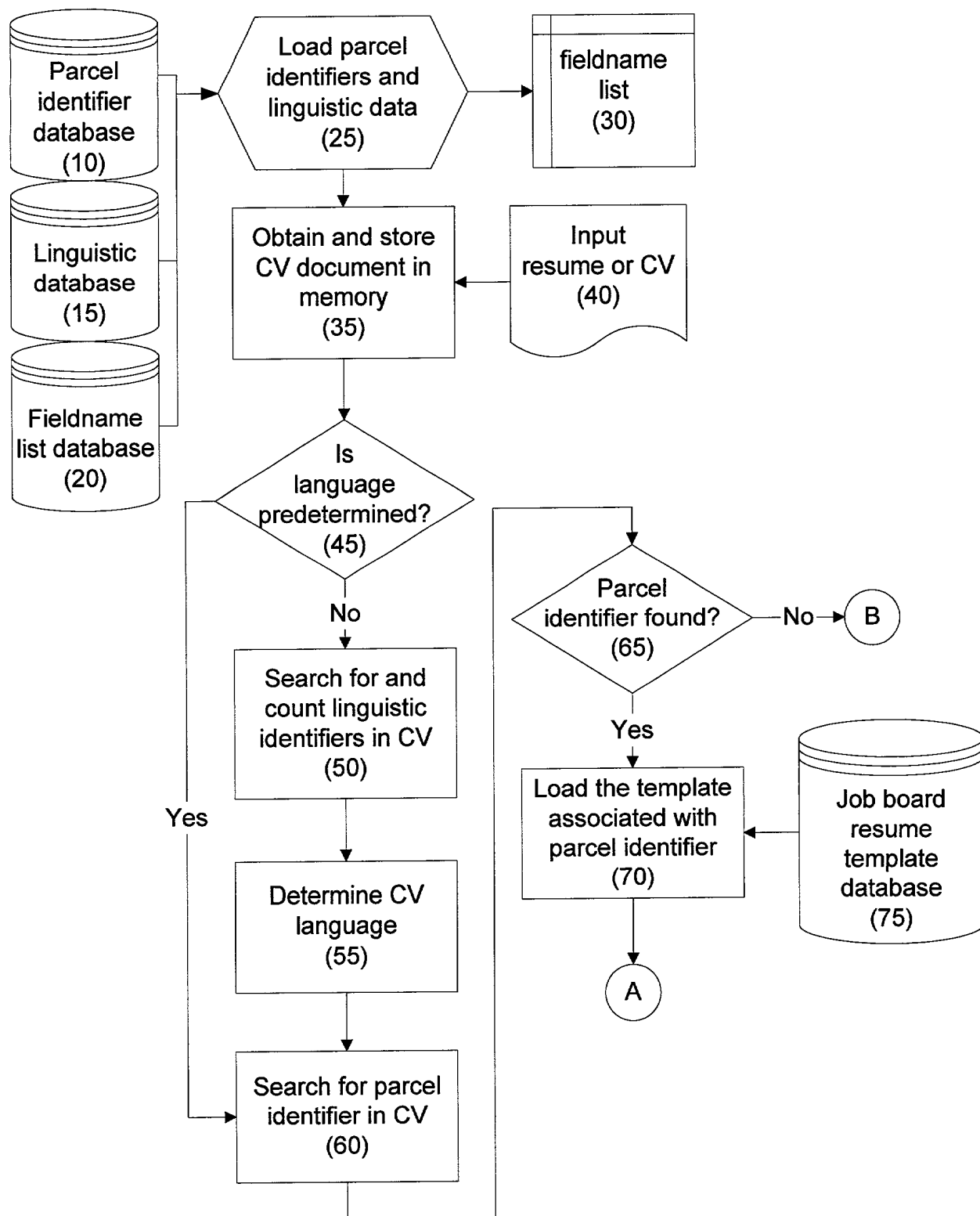


FIG. 2

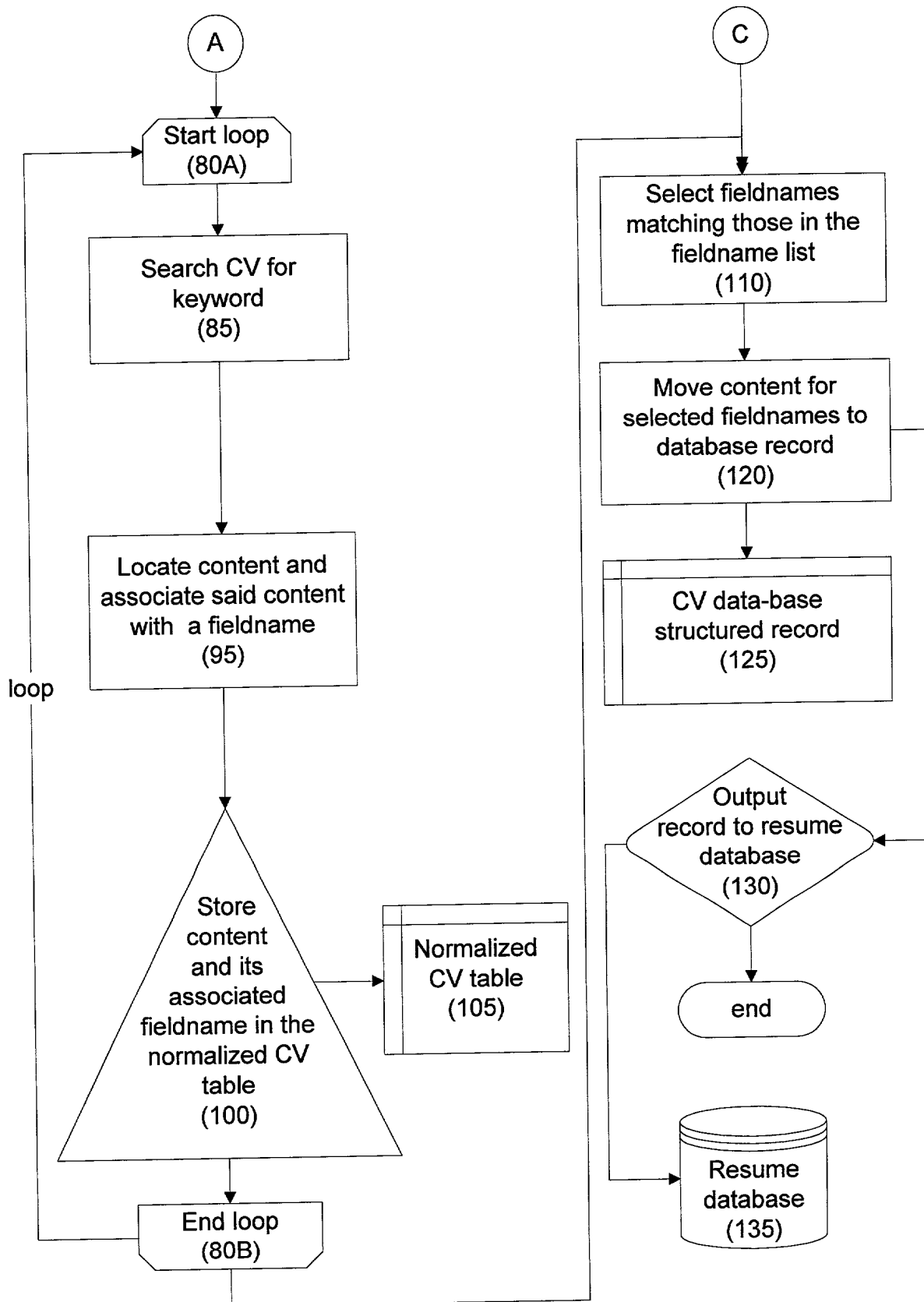


FIG. 3

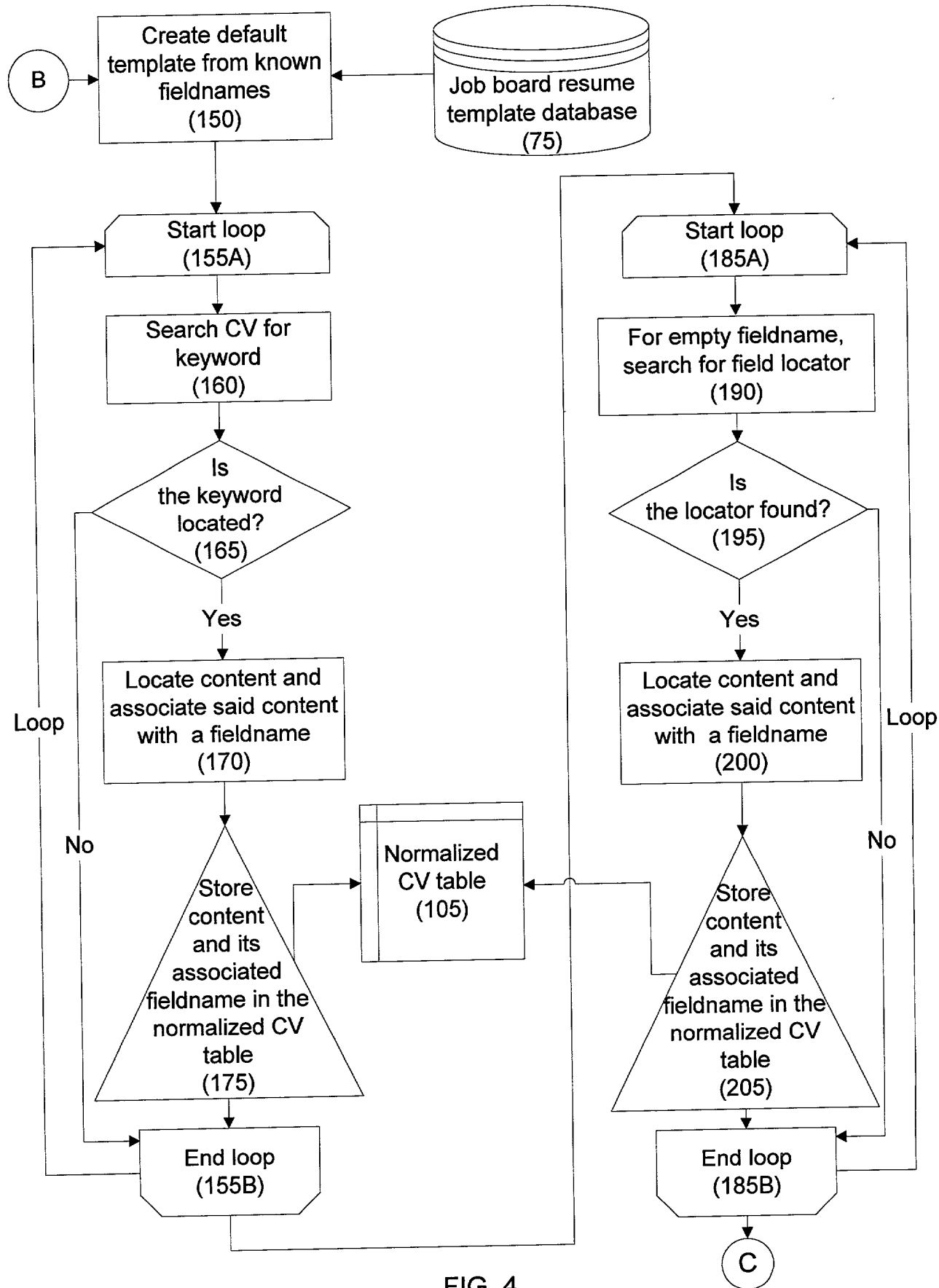


FIG. 4

## Normalized Resume

Application Date: 10/11/1999  
Availability Date: 01/01/2000

Susan B. Anthony  
35 Tweed Terrace  
Santa Cruz, CA 92301, USA  
1 (831) 555-8542  
sbanthony@hotmail.com

Objective: To obtain an entry-level managerial position utilizing my skills developed through my UCLA education in the business and human resources fields

Education: University of California at Los Angeles, UCLA

Degree: Bachelor of Arts, Sociology  
Specialization: Labor and Workplace Studies

Awards: Education Abroad Program Scholar 1997-98,  
Lund University, Sweden  
UCLA Sociology Honor Society

Experience: Promotions and Marketing Assistant, House of Blues, 10/96-08/97  
Planned and implemented marketing strategies; designed promotional programs with media and talent management agencies; and supervised accounts and financial management of the concerts

## Resume Database Record

Application Date: 10/11/1999

Name: Susan B. Anthony

Address: 35 Tweed Terrace.  
Santa Cruz, CA 92301 USA

Email: sbanthony@hotmail.com

Objective:

To obtain an entry-level managerial position utilizing my skills developed through my UCLA education in the business and human resources fields

Experience:

Promotions and Marketing Assistant, House of Blues, 10/96-08/97  
Planned and implemented marketing strategies; designed promotional programs with media and talent management agencies; and supervised accounts and financial management of the concerts

Fig. 5